

“Signature News”

December 2010

The Real Meaning Of *Peace*



There once was a King who offered a prize to the artist who would paint the best picture of **Peace**. Many artists tried. The King looked at all the pictures, but there were only two he really liked and he had to choose between them.

One picture was of a calm lake. The lake was a perfect mirror, with peaceful, towering mountains all around it. Overhead was a blue sky with fluffy white clouds. All who saw this picture thought that it was a perfect picture of **Peace**.

The other picture had mountains, too - but these were rugged and bare. Above was an angry sky from which rain fell and in which lightening flashed. Down the side of the mountain tumbled a foaming waterfall. This did not look peaceful at all. When the King looked closer, he saw behind the waterfall a tiny bush growing in a crack in the rock. In the bush a mother bird had built her nest. There, in the midst of the rush of angry water and noise, sat the mother bird on her nest...in perfect **Peace**.

Which picture won the prize?

The King chose the second picture. “Because,” explained the King, “**Peace** does not mean to be in a place where there is no noise, trouble, or hard work. **Peace** means to be in the midst of all those things and still be calm in your heart. That is the real meaning of **Peace**.”

May you know the real meaning of Peace during the holidays – and always!

From all of us at “The Signature Team”

Happy Holidays

Meg Hetherington, Rob Rudell, Leslie Chan, Michael Cabral, Steve Sunseth & Penni Moore
“Your Real Estate Consultants...for Life”

London Lifestyles Realty Inc. Brokerage
478 Waterloo Street
London, Ontario N6B 2P7
519-438-8000



A Bountiful Spectrum Of Celebrations

December is a month of celebrations and holidays that span many different countries and cultures. Don't miss out on any of them.

Here, in chronological order, is a guide to what your friends and neighbours are up to this month:

Hanukkah. This year this eight-day Jewish holiday begins at sundown on **December 1** (because the traditional Jewish calendar begins at sunset). Hanukkah marks the rededication of the Temple of Jerusalem following the Jews' victory over the Hellenist Syrians in 165 B.C. According to the Talmud, the Jews had only enough olive oil to keep the eternal flame in the Temple burning for a single day, but miraculously, the oil continued to burn for eight days, during which time the Jews were able to produce and consecrate fresh oil for the flame.

Hanukkah is observed by the lighting of a nine-branched candelabrum, called a *menorah*. One candle is lit each of the eight nights, with a central candle lit each night to light the others.

Al-Hijra. The Islamic New Year is observed this year on **December 7**, the first day of the month of Muharram, when the prophet Muhammad and his followers emigrated from Mecca to the city now known as Medina in the year 622. Several years earlier Muhammad had advised some Muslims to leave Mecca to escape persecution, but remained there himself until growing hostility prompted them to relocate.

Hijra means "migration" in Arabic, and is related to the Latin *hegira*, which also refers to a journey or migration. The Islamic New Year is not marked by religious rituals or observances, but many Muslims use the occasion to reflect on the past and future, as well as the original Hijra itself.

Christmas. This Christian holiday on **December 25** celebrates the birth of Jesus, sometime between the years 7 and 2 B.C. The word "Christmas" comes from "Christ's Mass," a phrase first recorded in old English as *Cristes mæsse* in 1038. Christmas began to be observed with feasts and celebrations in the Middle Ages; King Richard II of England hosted a Christmas feast in 1377, with a menu that included eight oxen and 300 sheep.

The colonial Puritans of New England disapproved of Christmas celebrations, which were banned during the 17th century. But other colonists observed the day with Christmas trees and nativity scenes. President Ulysses S. Grant signed the law making Christmas a federal holiday in 1870.

Kwanzaa. A seven-day celebration of African heritage and culture observed annually from **December 26 to January 1**. Kwanzaa was created in 1966 by activist Ron Karenga to provide African Americans with a holiday that emphasized their shared history and experience. The name Kwanzaa is derived from *matunda ya kwanza*, a Swahili phrase meaning "first fruits."

Houses are decorated with African art and colorful cloth, and seven candles are placed in the *kinara*, a candleholder. The central candle in the kinara is black, with three red candles on the left and three green candles on the right. The candles represent the Seven Principles of Kwanzaa, which are contemplated each day as one is lit: unity, self-determination, collective work and responsibility, cooperative economics, purpose, creativity, and faith.

www.signaturenewstalk.com

Welcome New Clients

We would like to welcome our new clients who have become members of our Real Estate Family, and thank our supportive return clients for the opportunity of helping them once again.

Our New Clients

Kristen Barnett & Lac Hong Phi

Douglas Burke

Gloria Henriques

Dan & Ashley Lundrigan
(referred by Scott Riddell)

Mary Jean & Stuart Hornick
(referred by Dave Morrow)

Doug Maes & Nicki Tzavaras
(referred by Sue Maes & John Thyret)

Rob & Kelly Kimball

Greg & Rebecca Coyne

Colin Hargreaves
(referred by Phil & Lori Hargreaves)

Our Team is Expanding Geographically

"The Signature Team" now encompasses St. Thomas & Elgin County.

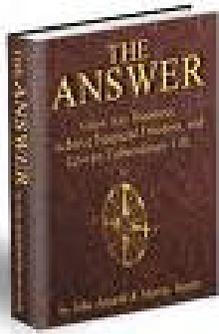
Steve Sunseth is our Elgin County specialist.

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends, family and neighbours to us

What Not To Say This Holiday...



1. Hey! There's a gift!
2. Well, well, well...
3. Boy, if I had not recently shot up four sizes that would have fit.
4. This is perfect for wearing around the basement.
5. Gosh, I hope this never catches fire! It is fire season, though.
6. If the dog buries this, I'll be furious!
7. I love it...but I fear the jealousy it will inspire.
8. Sadly, tomorrow I enter the Federal Witness Protection Program.
9. This is perfect for re-gifting.
10. I really don't deserve this. Seriously.



FEATURE BOOK

The Answer

**Grow Any Business, Achieve Financial Freedom &
Live An Extraordinary Life**

By John Assaraf & Murray Smith

In The Answer, John Assaraf, a key team member behind the phenomenal success of The Secret, & business growth expert Murray Smith reveal the specific tools & mental strategies they have used to become internationally successful entrepreneurs. In doing so, they offer every reader a revolutionary experience in how to thrive financially & personally.

In this life-changing book, John & Murray demonstrate bold, new ways to harness the unlimited power of your mind & imagination in order to achieve exactly what your heart desires.

Then, they offer practical steps to grow any organization or business into a meaningful & profitable enterprise that can flourish in any economy or business climate.

In The Answer, you will learn how to:

- Create predictable transformation in your business & life
- Attract more of the right customers to any business.
- Pinpoint your own passions & achieve your business goals
- Use the Law of Attraction to create the business of your dreams.
- Rewire your brain to make success inevitable
- Use your success in business to create a truly extraordinary life
- Make the right decisions with confidence & certainty
- Reduce your learning curve from years to moments
- Develop the mind-set of a mega-millionaire

“This book is a masterpiece! I couldn’t stop reading it. It is by far the best book I have ever read on how to use the Law Of Attraction & the latest breakthroughs in neuroscience to quantum leap the growth of any business. It is now required reading for all my staff & students”

Jack Canfield, coauthor of the Success Principles & co-creator of the
“Chicken Soup for the Soul” series.

Courtesy of Amazon.com

Momentum

When you find what you are passionate about
what you love to do
what you are good at
the Universe gives us momentum
to support the decision.

Like rolling down a hill
or floating on a river
once you get it going in the right direction
it becomes easier to grow,
to add more, to get bigger.

The momentum carries you further
than you thought possible.

When this happens it is time to ride the wave
and avoid obstacles that can effect your momentum.

I just need to get out of my own way.

Courtesy of By Referral Only

Previous Quiz Answer

Question: What is the world's largest rodent?
Answer: Capybara

Congratulations to
Kelly Kimball

Your name was selected at random from all of the
correct quiz entries.

Kelly received:

"A Fun-Filled Movie Package"

See An Interesting Home?

No need to wonder about the price. No
need to call a high-pressure sales agent
who will just make you feel obligated.

Our computers can send you the
information quickly and easily for any
house, listed or sold, anywhere in town.

**Just ask us! It's all part of our free,
no-obligation
HomeFinder Service.**

rob@thesignatureteam.ca

519-614-0886

December Quiz Question

**What is the name for Santa in
Sweden?**

Email the correct answer by
January 30, 2011

to enter into a draw for
"A fun-filled Family
Movie Package."

Email penni@thesignatureteam.ca

"QUOTE OF THE MONTH"

They err who thinks Santa Claus comes down through the chimney; he really enters through the heart.
-Mrs. Paul M. Ell

London Area Homes For Sale



Old South

\$234,900

Beautifully renovated 1 ½ storey. Gorgeous shiny hardwood floors. Custom kitchen with granite counter top, designer backsplash & porcelain floors. Main bath updated with original claw foot tub. Master is a retreat with ensuite, sitting room, large walk-in closets & many built ins. Most windows, trim, drywall, wiring & plumbing have been replaced.



Rodney

\$214,900

A little piece of heaven right outside the city with 14 acres of paradise. This majestic 1 ½ storey home was once a hobby farm. There are 4 out buildings & fenced pasture areas. The ravine & creek provide stunning vistas & the enjoyment of many forms of wildlife.



Chatham

\$324,900

Restored 1902 hardware store with main floor “Granny Suite. Original hardware store safe & working pull elevator. Upstairs boasts an open concept loft where no expense has been spared. Beautiful custom kitchen with island & built-ins. Two high efficiency furnaces with central air & “on demand” owned hot water system.



Chatham

\$157,900

Lovingly maintained 1 ¾ storey home features stunning landscaping with great curb appeal. Luxury awaits in this updated open concept home. 2 bedrooms & main floor bath features 2-man sauna & Jacuzzi tub. Upstairs features a large master bedroom with a full bath & a large landing for an office or study area.



St. Thomas

\$112,000

This 1 ½ storey home has 3+1 bedrooms with single detached garage. Carpet, hardwood & lino/vinyl floors. Nice size living room & separate dining room. Stone foundation. A dryer, fridge & stove are included. Good long term tenants willing to remain for an investment opportunity.



Whitehills

\$229,900

Fabulous 4 level backsplit with loads of space & updates!! Newer laminate flooring in living room & dining room. Kitchen remodeled with built in oven & stovetop. Family room features cozy fireplace, wet bar & extended 4th level pool table room & pool table stays – bonus!

**FOR MORE INFORMATION ABOUT THESE OR ANY LONDON LISTING
PLEASE CALL 519-438-8000**

* A great thing to do over the holidays to start the new year *

What Is A Vision Board & How To Create One With Your Child

A Vision board also known as a goals board, or a dream board may be the perfect tool your child needs to help them reach their desired goal. Teaching your child how to create a vision board is a easy and fun way to not only help them remember their goals but can also introduce them to the laws of attraction.

A vision board when used correctly will remind your child what their ultimate goals are and what things are most important to them. I find that it helps a child stay focused on goals. Whether he/she is working towards achieving better grades, landing a summer job, or reaching long term goals such as graduating from college, or owning their own business a vision board can be the reminder they need to keep their goals fresh in their mind.

Creating a vision board with your child will help your children know that you are interested in their dreams and goals. It is also a fun and creative time where you can discuss what things they value and what is most important to them.

By introducing the concepts of goal setting, laws of attraction, and vision boards to your kids early you will be giving them the tools they need to achieve success throughout life.

There are many different ways to create a vision board. To make a vision board make sure that you have magazines, photographs, markers, scissors, glue, and large poster board. Make sure the magazines you are using are ones that you don't mind if pages and pictures are cut out. Try to use at least one photo of your child on their vision board.

Once you have gathered all your materials now is the time to search through the magazines to find images that relate to your goals and dreams. Don't worry if you can not find the exact images that relate to your goals; you can draw pictures and write words of inspiration on your vision board as well.

Now that you have collected all the images and words glue them to your poster board. For the most part you can glue your images in any fashion you like. Maybe choose one goal that is most important and make that the center image and allow all the other images and words to branch from the center image. Again do whatever works for you. Once your poster board has dried be sure to place your vision board in a place that you will see it on a regular basis.

Remember the goal of the image board is to remind you what your dreams and goals are and keep your focus on the goal. Have fun and remember to keep reaching for your dreams.

Here are a great list of books for your child to create & set goals:

Go For Your Goals – Goal Setting for Kids
The Secret of Making Wishes Come True
How To Get The Things You Want (and have fun doing it)

"The Signature Team"

“Signature News”

Meg Hetherington, Rob Rudell, Leslie Chan, Michael Cabral,
Steve Sunseth & Penni Moore
London Lifestyles Realty Inc. Brokerage
478 Waterloo Street
London, ON N6B 2P6
www.searchlondonontariohomes.com
www.signaturenewstalk.com

The Gift That Gives Back

We want to thank those of you who have participated in the Client Referral program! If we have already helped you in the sale or purchase of real estate, you know how well we serve our clients. If you refer your friends and relatives to us, we assure you we will take the same high-quality care of them.

As a way of saying “thanks,” **we will donate \$50.00 to The Alzheimer’s Society of Canada** when the transaction closes. In this way, we complete an important cycle of giving. First, we help you meet your personal real estate goals. Then you help your loved ones with their buying and selling needs. You also assist us in building our business with preferred clients, like yourself. Finally, with a charitable donation, we all give back to the community in which we live. Everyone benefits!

For more information about our Client Referral Donation Program, just give us a call at 519-438-8000. It’s a great program where, as our way of saying “thanks,” we can all feel good about our contribution to each other’s lives.

Free Newsletter Offer

If you want any friends, coworkers, relatives, or business acquaintances to receive a **FREE** subscription to this newsletter, please **e-mail us at rob@thesignatureteam.ca**. We will also send them a note with their first issue telling them that you suggested they receive this newsletter, and to contact us if they would like to stop at any time. **If you enjoy this newsletter, share it with people you know**, with no hassle for you!

This newsletter is intended for entertainment purposes only. Credit is given to the authors of various articles that are reprinted when the original author is known. Any omission of credit to an author is purely unintentional and should not be construed as plagiarism or literary theft.

Copyright 2006 “The Signature Team”. This information is solely advisory, and should not be substituted for medical, legal, financial or tax advice. Any and all decisions and actions must be done through the advice and counsel of a qualified physician, attorney, financial advisor and/or CPA. We cannot be held responsible for actions you may take without proper medical, financial, legal or tax advice.